



# Framþróun og ræktunartækni smáþörunga

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Strandbúnaður 2017, Grand Hotel Reykjavik, 13-14 mars | Tryggvi Stefánsson

# YFIRLIT



**algalif**<sup>®</sup>  
add life to  
your formulas™

# Þörunga- ræktun á Íslandi?

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# Smápörungar á Íslandi



## Kostir:

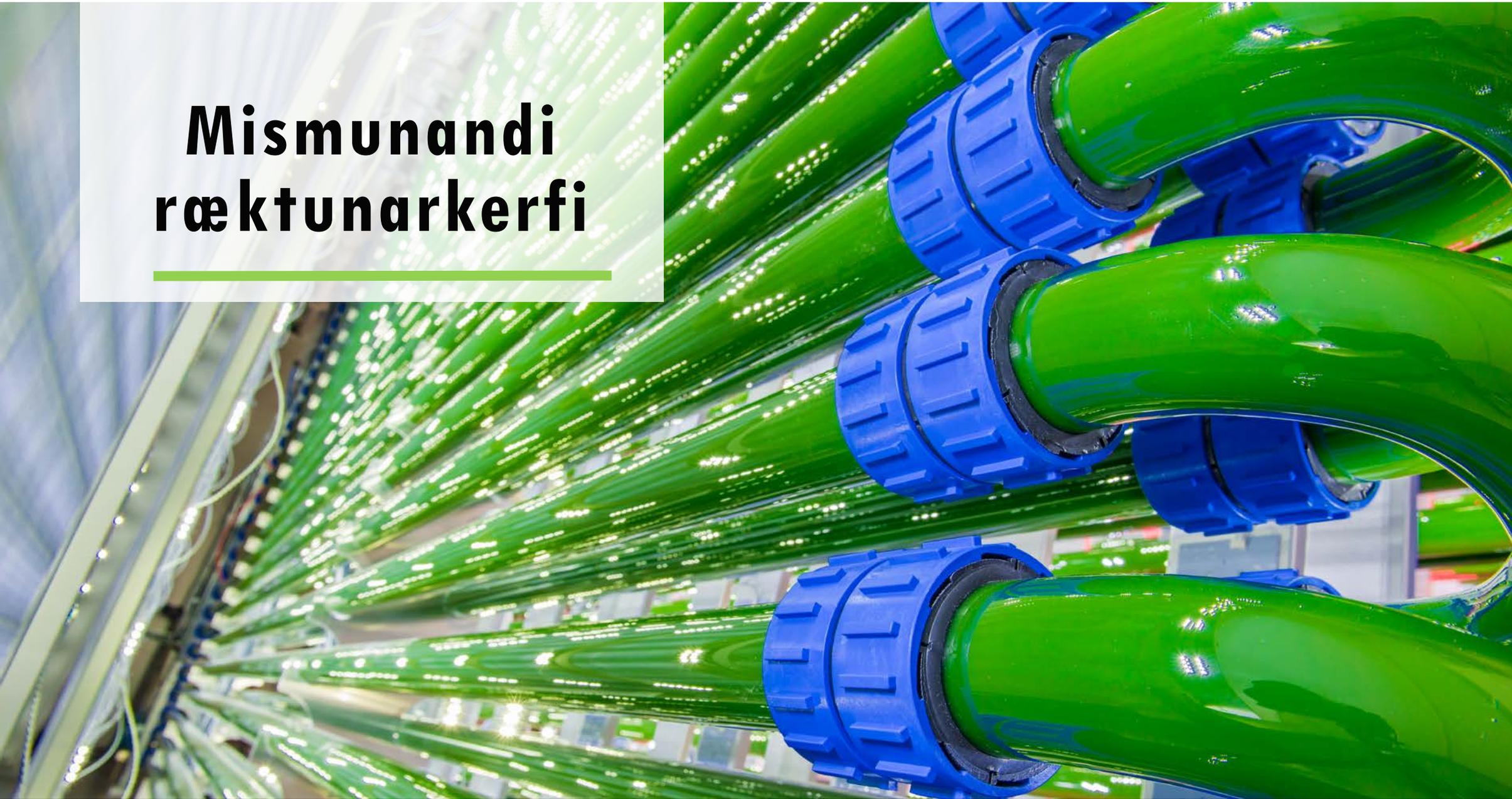
- “Ódýr”, endurnýtanleg orka
- Hreint vatn
- Jákvæð markaðsmynd
- Stöðugt hitastig (!)
- Ágætt sérþekking (er að batna)
- Jákvætt viðhorf til nýsköpunar
- Tiltölulega einfalt leyfiskerfi

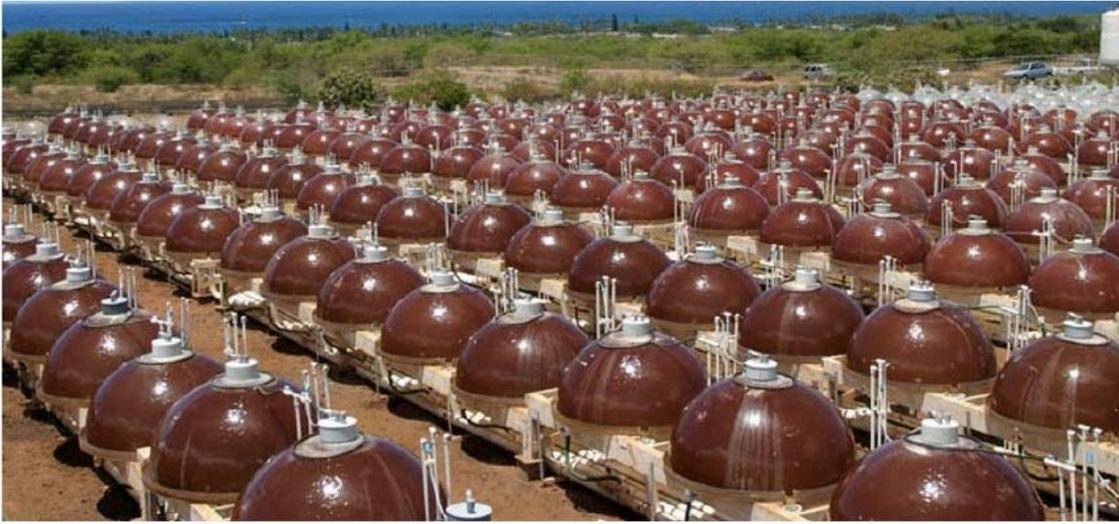
## Ókostir:

- Ótryggt gengi krónunnar og hlutfallslega hár launakostnaður!

# Mismunandi ræktunarkerfi

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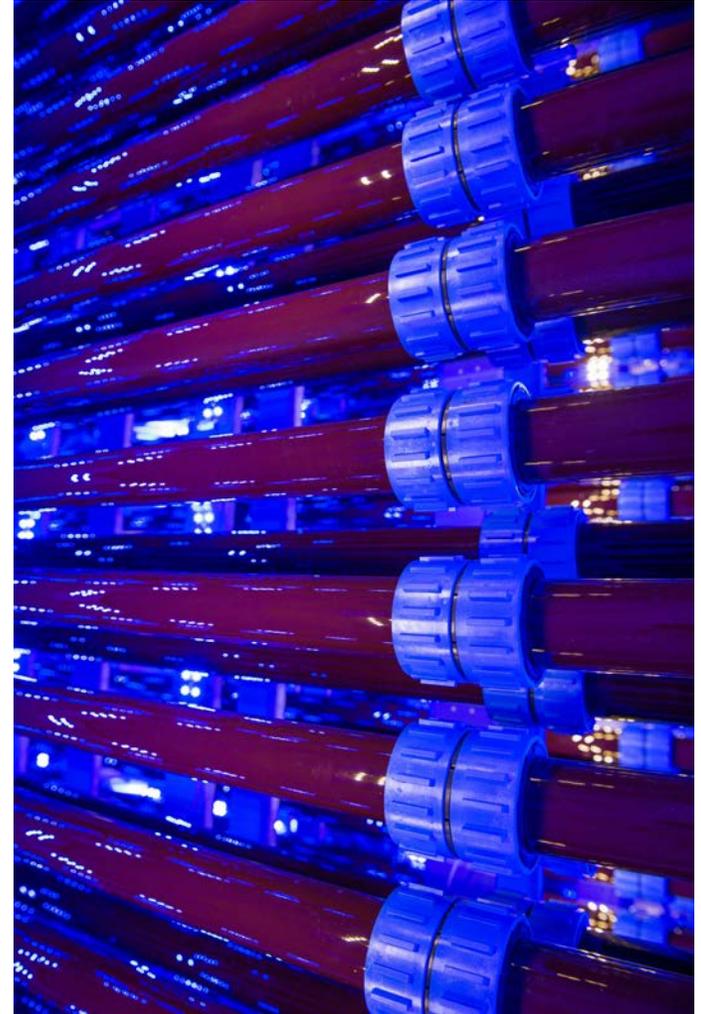




“High quality drinking water from Hawaiian aquifer”



“Pristine Himalayan water”



# Opin vs. Lokuð kerfi



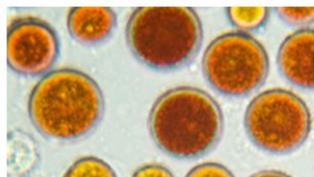
	OPIN KERFI	LOKUÐ KERFI
Smithætta		
Þrif		
Vatnsnýting		
Framleiðni/rúmmál		
Áreiðanleiki framleiðslu		
Orkunotkun		
Stofnkostnaður		

# **Astaxanthin og** ***Haematococcus***

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Primary  
producer



Consumer,  
Level 1

crustaceans



Consumer,  
Level 2

fish & birds



Consumer,  
Level 2-3

humans

microorganisms

Natural Astaxanthin is Stronger Than Other Antioxidants\*

6,000X

Vitamin C

770X

Coenzyme  
Q10

100X

Vitamin E

55X

Synthetic  
astaxanthin

5X

β-carotene

3X

Lutein

2X

Lycopene

# Markaðurinn



- Lang stærstur hluti astaxanthins er í dag framleiddur með efnafræðilegum aðferðum (synthetic) og notað sem litarefni í fiskifóður
- Ört vaxandi markaður fyrir náttúrulegt astaxanthin, sérstaklega úr *Haematococcus pluvialis* (smáþörungum)
  - Notað í fóður, fæðubótarefni, snyrtivörur og ýmiskonar “functional food”
- Verð fyrir náttúrulegt astaxanthin úr *Haematococcus* er í kringum 10.000 USD/kg
- 300 tonna heildarmarkaður (synthetic + náttúrulegt)?
  - 1/10 af því náttúrulegt astaxanthin?

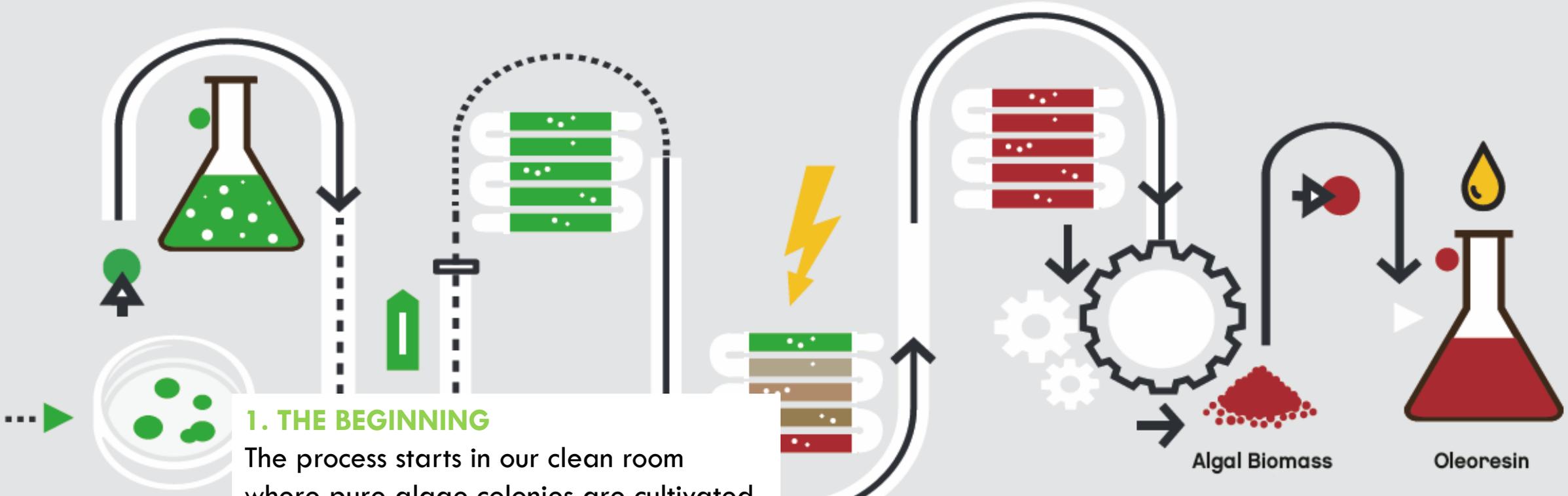
# Framleiðslu- ferlið

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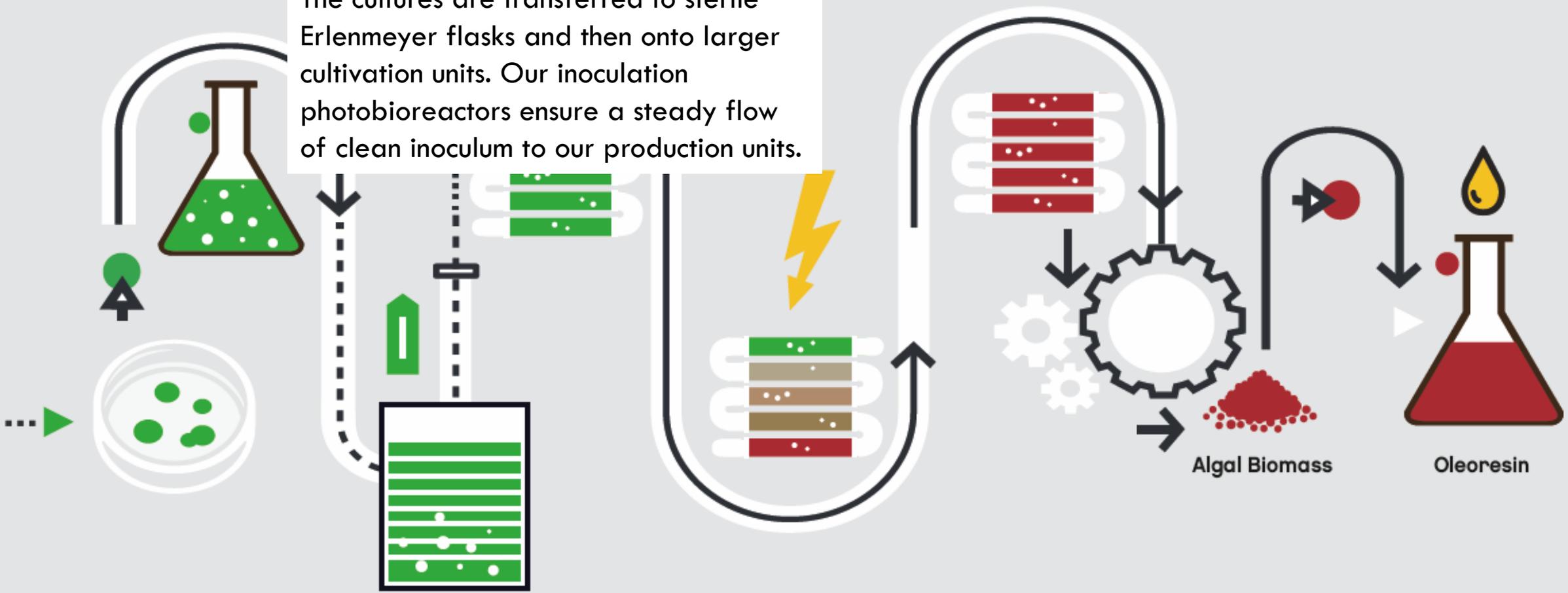
# GREEN PHASE

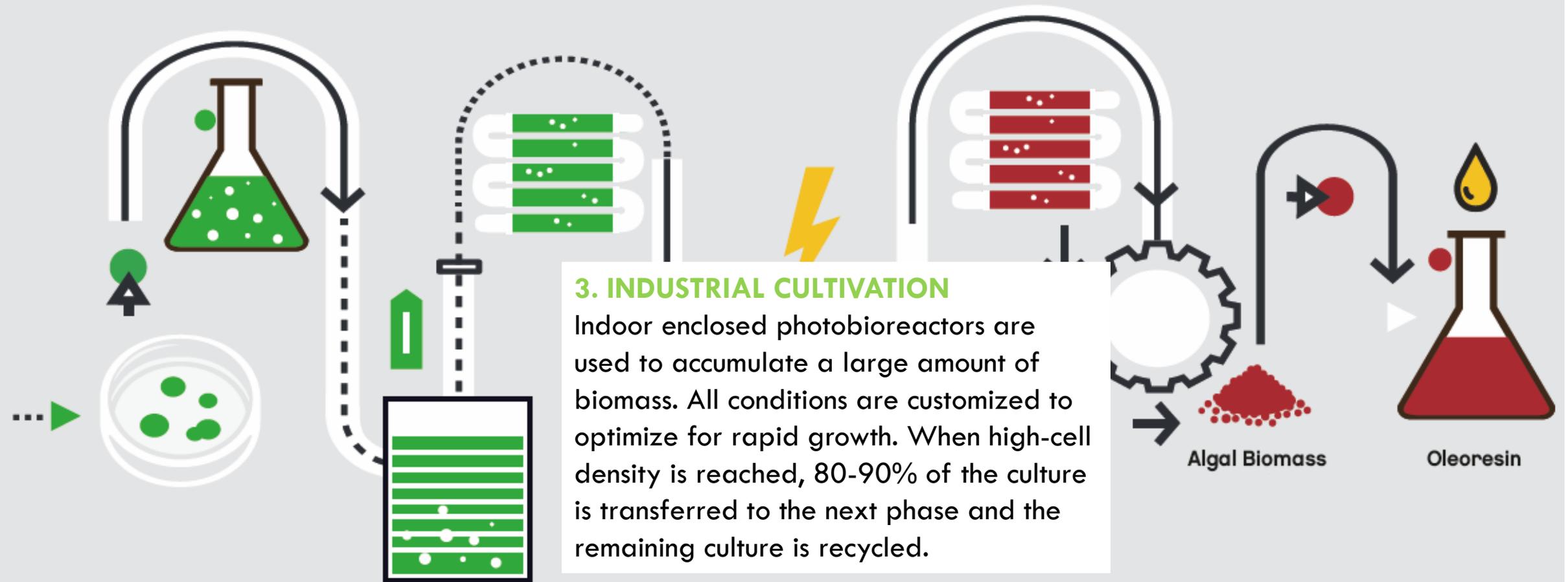


## 1. THE BEGINNING

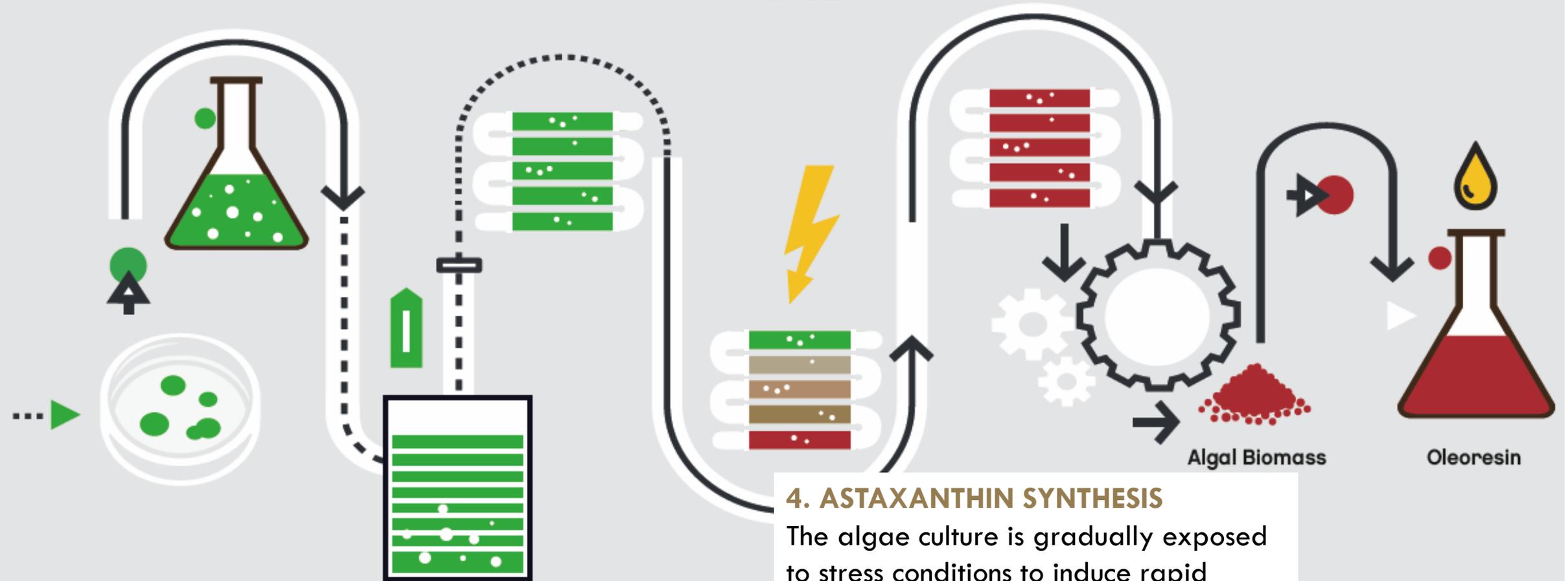
The process starts in our clean room where pure algae colonies are cultivated under controlled conditions by a team of dedicated cultivation experts.

**2. SCALE UP**  
The cultures are transferred to sterile Erlenmeyer flasks and then onto larger cultivation units. Our inoculation photobioreactors ensure a steady flow of clean inoculum to our production units.





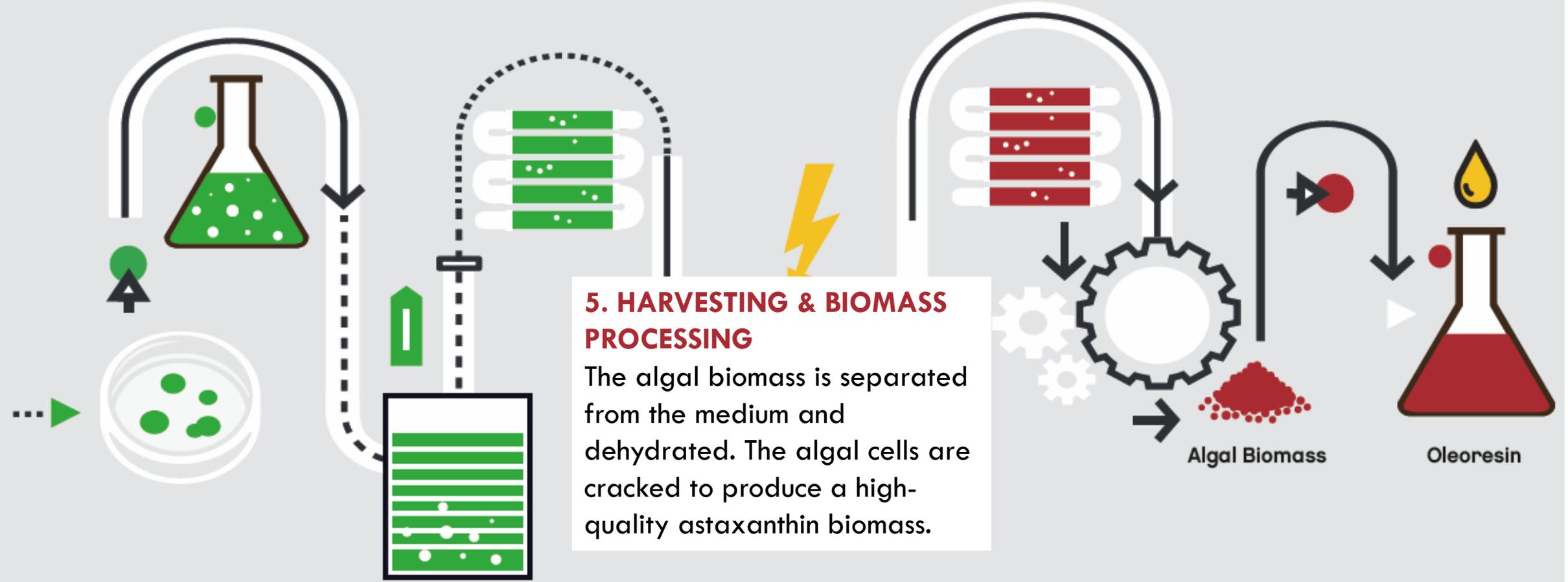
## STARVATION PHASE



### 4. ASTAXANTHIN SYNTHESIS

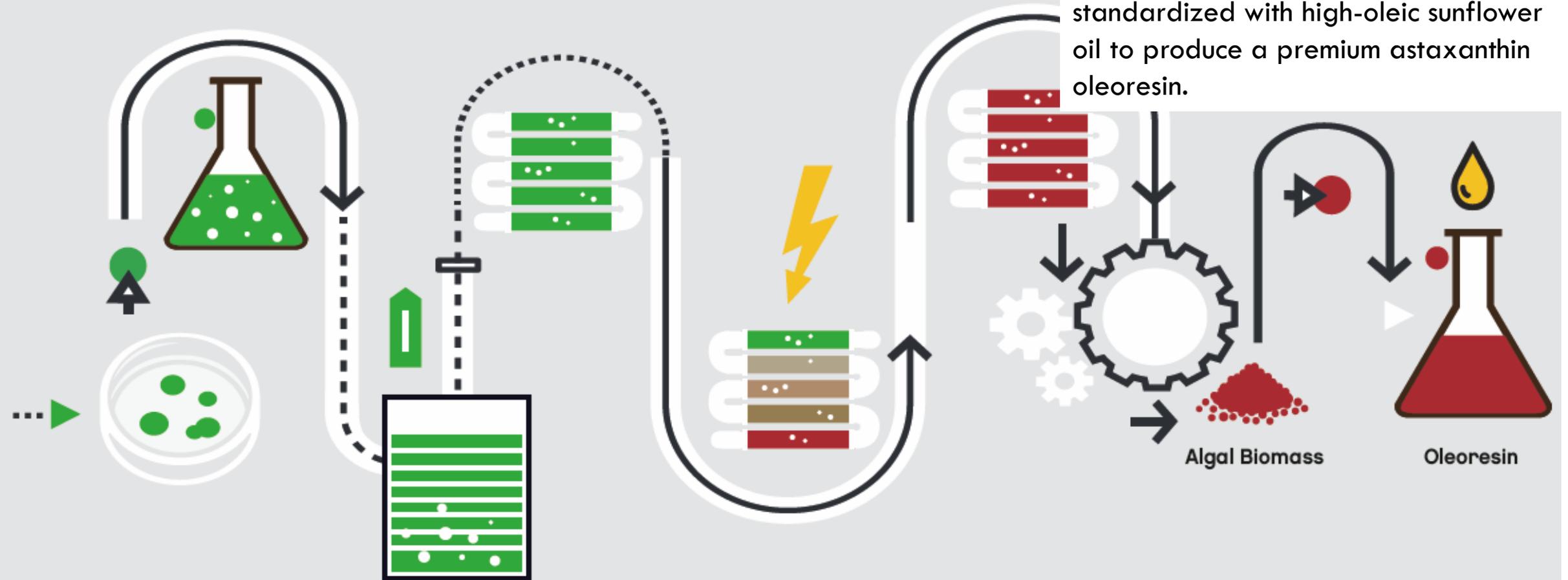
The algae culture is gradually exposed to stress conditions to induce rapid astaxanthin synthesis. When a high amount of astaxanthin is accumulated, the culture is harvested.

## RED PHASE



## 6. ASTAXANTHIN RECOVERY

Astaxanthin is recovered using solvent-free, supercritical CO<sub>2</sub> extraction and standardized with high-oleic sunflower oil to produce a premium astaxanthin oleoresin.



# **The Algalif way**

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# The Algalif way



- Ræktunin fer fram innandyra þar sem hægt er að stjórna öllum mikilvægustu ræktunarskilyrðum
- Framleiðsla í gangi allan sólahringinn, allt árið
  - Innan við 1% downtime á mánuði vegna þrifa
- Sérsmíðuð ræktunarkerfi
- Sérhönnuð LED lýsing
- Mikil áhersla á gæðamál og smitvarnir
  - Líftækniverksmiðja með lyfjaframleiðslu viðmið

# Gæði og öryggi í fyrirrúmi



- 100% náttúruleg vara
- Ekki erfðabreytt
- Náttúrulegt astaxanthin með GRAS vottun í USA
- Gluten frítt
- Mjög lág þungmálmagildi
  - Langt undir öllum viðmiðunarmörkum
- Laust við ofnæmisvaka
- Engir lífrænir leysar notaðir
- cGMP vottun
- Halal vottun
- Kosher vottun
- Hreint vatn
- Endurnýtanleg orka

# Framleiðsla og vörur



## Framleiðslugeta

- 1.5-2 tonn af astaxanthini á ári
- 30-40 tonn af lífmassa á ári
- +5% astaxanthin styrkur
- +0.5 g/L vöxtur á dag

## Vörur

- 5% og 10% astaxanthin oleoresin
- 5% astaxanthin biomass
- New formulations: Powder, beadlets, water soluble

# FRÍHÖFNIN



## Best Sellers in Astaxanthin Nutritional Supplements

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Asthaxanthin (12mg) with Organic Coconut Oil...  
★★★★★ 1,800  
\$23.95 Prime
- 

BioAstin Hawaiian Astaxanthin - 50 ct...  
★★★★★ 1,685  
\$25.22 Prime
- 

BioAstin Hawaiian Astaxanthin - 120 ct...  
★★★★★ 1,134  
\$22.75 Prime
- 

Jarrow Formulas Astaxanthin, Supports...  
★★★★★ 267  
\$17.62 Prime
- 

Algalife Icelandic Astaxanthin, 12mg, 60...  
★★★★★ 54  
\$17.28 Prime
- 

Jarrow Formulas Astaxanthin, Supports...  
★★★★★ 267  
\$11.90 Prime





**Keilir**  
Miðstöð vísinda,  
fræða og atvinnulífs



HÁSKÓLI ÍSLANDS



# Takk fyrir!

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